## ENERGY RESOURCE MANAGEMENT LTD.

### Marianne Stewart

**Business Administration Advisor** marianne.stewart@bjt-erm.com • linkedin.com/in/marianne-stewart

#### EXPERIENCE

**Director of Business Affairs** Journeyman Film Company

Accountant Heritage Gas Ltd.

Accountant/Finance Analyst/Finance Manager Loblaw Companies Ltd.

#### Staff Accountant

• Nauss Simpson Cole Galbraith

• C. Gordon Flewwelling, CA

#### EXPERTISE

- Building Relationships with key business contacts
- Lead Management through SWOT analysis
- Leadership, Coaching & Mentoring
- Creating Business Models to forecast profitability, productivity & Labour Efficiency Ratio
- Communication with Shareholders
- Analyzing Processes & Providing Solutions to increase revenue and reduce expenses.

#### CAREER HIGHLIGHTS

- Grew revenue from \$100K year I, \$200K in year II, \$400K in year III for construction client.
- Increased profit from 5% to 15% in one year through strategic targets for a marketing client.
- Captured \$125K in Gov't funding for staff training that equaled \$625K in annualized revenue.

# SWOT Analysis Marianne Stewart

Building Relationships Building Relationships Building Relationships Marian is an experie with 25+ ye mid-sized known f skills for is an experienced Business Strategist with 25+ years' finance experience with mid-sized to large companies, and she is known for her exceptional organizational skills, commitment, communication, and for leading change. Her keen insight into key business strategies and process improvement has reduced expenses and increased revenue through building a business model that can predict profitability, track productivity, and forecast when to hire. As a successful Grant Writer, Marianne has uncovered humerous opportunities for training, hiring, expanding and business start-up. Gullou *S*/*∂p*OW ss∂uisn<sup>B</sup>

#### **PROFESSIONAL DEVELOPMENT**

**Effective Communications** Heritage Gas Ltd.

Navigational Coaching for Leaders Heritage Gas Ltd.

Performance Excellence Lean Six Sigma Journeyman Film Company

ASR Applied Leadership & Management Training Journeyman Film Company



Diploma, Accounting NSCC, Dartmouth, NS

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Leadership Coaching